

WSG 2017 European Regional Meeting

04 - 05 MAY 2017 | EDINBURGH, SCOTLAND





Responding to Inter-Generational Differences, Changing Clients and a Changing Workforce

PANEL DISCUSSION | 09:00 - 10:00

Moderator:

Stefan Erhag - Partner, *Delphi*

Panelists:

Gary Assim - Partner, Shoosmiths LLP

Martin Brodey - Managing Partner, DORDA

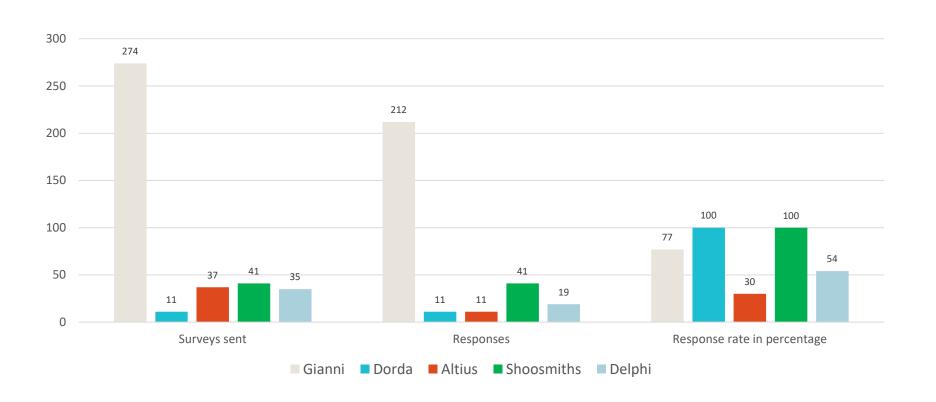
Sylvie Dubois - Managing Partner, ALTIUS/Tiberghien

Francesco Gianni - Founding Partner, Gianni, Origoni, Grippo, Cappelli & Partners





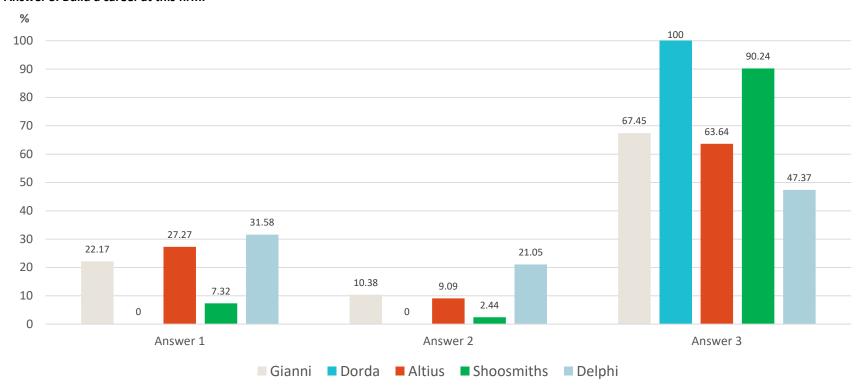
Individual firm results



Answer 1. Advance your career for long-term professional opportunity elsewhere within the industry.

Answer 2. Advance our career for long-term professional opportunity in a different industry.

Answer 3. Build a career at this firm.





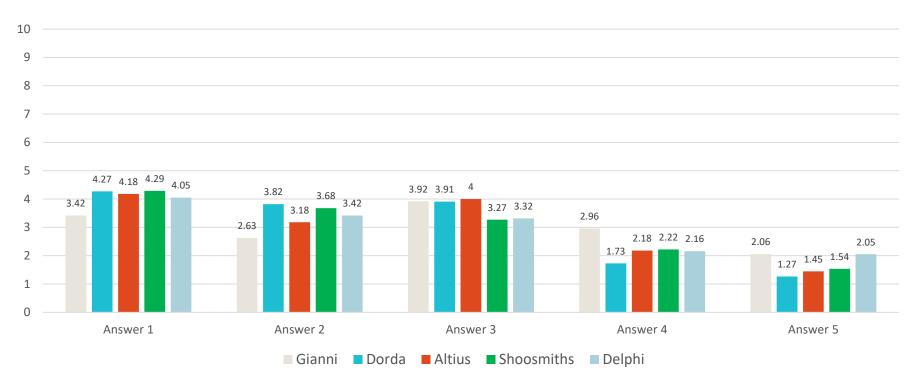
Answer 1. People

Answer 2. Office culture

Answer 3. Complexity of work and tasks performed

Answer 4. Firm objectives

Answer 5. Corporate social responsibility projects and objectives



Answer 1. Expectation of work hours present in office, as opposed to value of work productivity

Answer 2. Billable hour targets

Answer 3. Billable hour structure

Answer 4. Lack of training with the expectation of responsability

Answer 5. Internal firm communication of decisions, expectations and results

Answer 6. Limited opportunities for professional leadership/participation



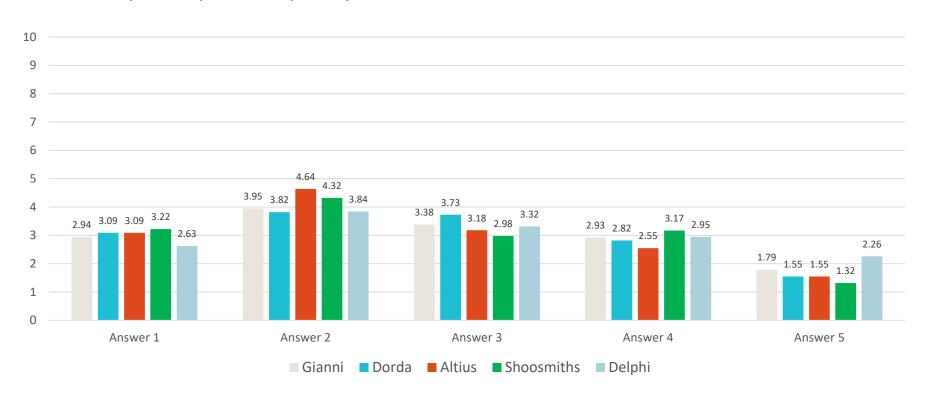
Answer 1. Build wealth

Answer 2. Have a career that offers work life balance

Answer 3. Professional leadership opportunities

Answer 4. Senior position in a leading firm

Answer 5. Participation in corporate social responsability



Delby

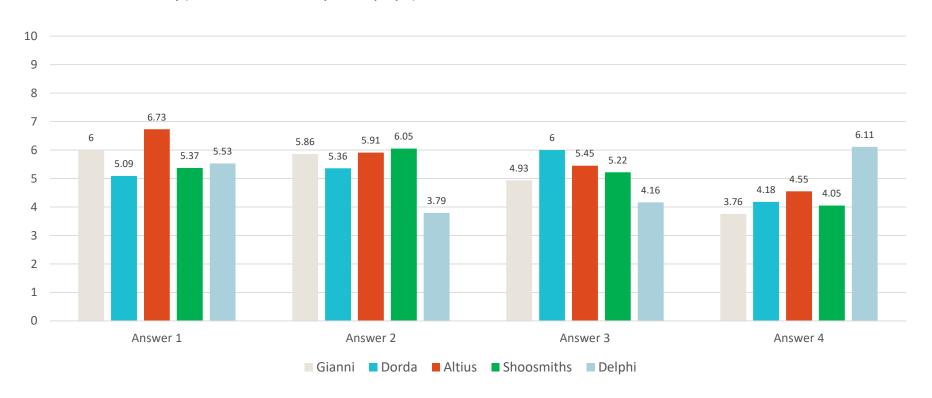
What advances would you like to see implemented or further explored in your firm?

Answer 1. A clear path of career development – Mentor Program

Answer 2. Flextime considerations

Answer 3. Home office considerations

Answer 4. Zero Jerk Policy (i.e. zero tolerance for unpleasant people)

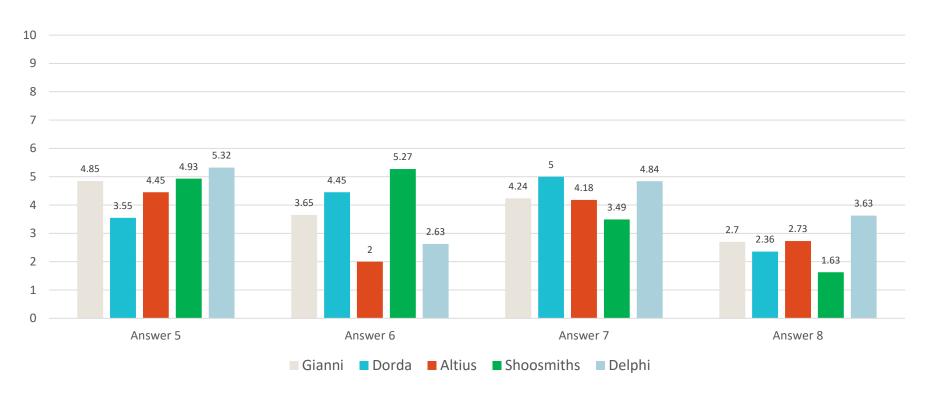


Answer 5. Increased collaboration among team members and throughout all levels of the firm

Answer 6. Increased use of technology within the firm

Answer 7. A more inclusive participation of younger professionals in firm involvement

Answer 8. Intentional focus on corporate social responsability inclusive of community service, pro bono, and sociallt responsible clients





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