



# WSG 2018 Asia Pacific Regional Meeting

13 - 14 MARCH | MANILA, PHILIPPINES

—SYCIP  
SALAZAR  
& HERNANDEZ  
—GATMAITAN

 **WSG**  
World Services Group

#WSGevents2018

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# Competition Law: Concerns in M&A Transactions

PANEL DISCUSSION | 09:00 – 10:00

## **Moderator:**

**Arlene M. Maneja** - Partner, *SyCip Salazar Hernandez & Gatmaitan*

## **Panelists:**

**Johannes Benjamin R. Bernabe** - Commissioner, *Philippine Competition Commission*

**Ben Smith** - Partner, *MinterEllison*

**Franco Larcina** - Partner, *SyCip Salazar Hernandez & Gatmaitan*

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# What Does General Counsel Look for When They Engage External Legal and Financial Advisers?

PANEL DISCUSSION | 10:15 – 11:15

## **Moderator:**

**Aaron Roi B. Riturban** - Partner, *SyCip Salazar Hernandez & Gatmaitan*

## **Panelists:**

**Mary Rose Tan** - AVP-Associate General Counsel & Secretary,  
*San Miguel Corporation*

**Antonio E. S. Ungson** - Chief Legal Counsel, Officer & Secretary,  
*Del Monte Pacific Ltd.*

**Lianne Gervasio-De la Paz** - Deputy General Counsel, *Philippine Stock Exchange*

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# **WSG Regional Updates**

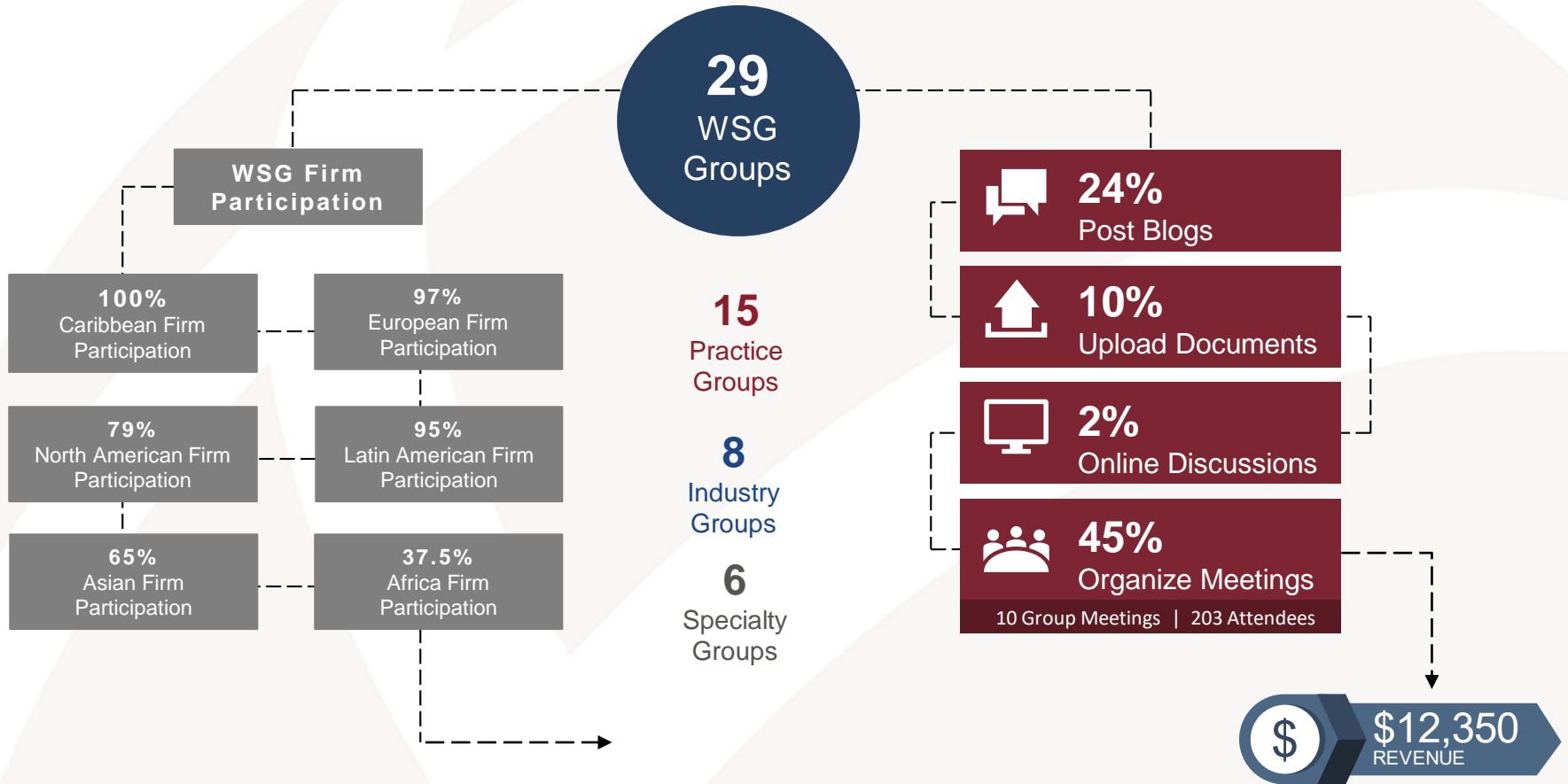
11:15 – 11:30

**Robert Falvey**

Global Ambassador, *World Services Group*



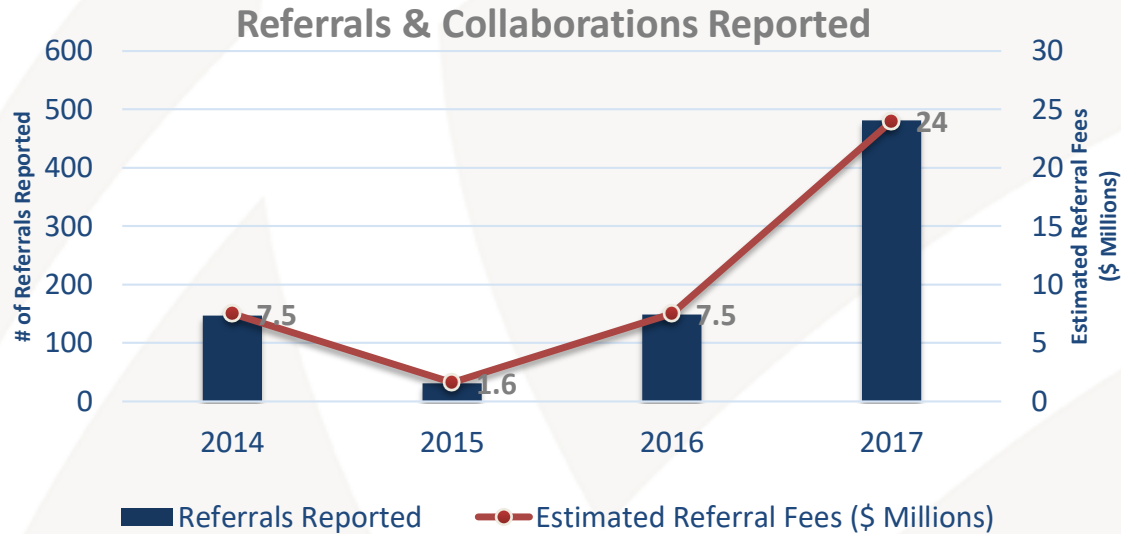
# World Services Group WSG Groups



# World Services Group

## Referrals & Collaborations

From 2016 to 2017 there was a 220% Increase in referrals and estimated fees.



### Estimated Fees

2014: \$7.5M estimated fees  
2015: \$1.6M estimated fees  
2016: \$7.5M estimated fees  
2017: \$24 M estimated fees

### Referrals Reported

2014: 147 referrals reported  
2015: 31 referrals reported  
2016: 149 referrals reported  
2017: 481 referrals reported



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