

### We Are Emerging Leaders

Advancing the Future of WSG Member Firms

#### Who We Are

May you get as much praise and attention on your birthday as an average millennial feels entitled to every day.





#### **ELG** Harnesses the Power of the WSG Community

Connect within the network, expand, influence the industry, and provide integration between present and future representatives across WSG member firms.

- ✓ Work jointly with firm leaders to assess challenges and opportunities.
- ✓ Provide a collaborative forum for analytics and problem solving
- ✓ Identify solutions and areas for innovation

#### Why Become a WSG ELG Member?

- ✓ Global Relationship Development: creating potential multidisciplinary referrals
- ✓ Knowledge Exchange: for service enhancement and client development.
- Professional Development: through secondment programs, on-line and in-person
- Access: discounted ELG webinars, meetings, conference networking, and firm collaborations
- Training: within the group, on blog platforms and in collaborations

#### Our Structure



#### Regional Leaders

Spearheading the group, 'Regional Leaders' are selected by WSG delegates, for each region: Africa/Middle East, Asia Pacific, Caribbean, Europe, Latin America & North America



#### WSG Member Firm Leaders

Each firm will have a key liaison within the group. This leader is tasked with fostering the Emerging Leaders Group within their respective firm, encouraging professionals to contribute and participate, and managing group communication.



#### ELG Members

Participate at a global and regional level with a further objective to create subgroups by industry and/or practice.

#### WITH TIME COMES **CHANGE**



### NETFLIX









## Technology is Changing How Professionals Work

## Firms leverage AI and Machine Learning to drive efficiency and profitability

Where are some places it fits in the current practice of law?

- ✓ Data Privacy
- ✓ Document Drafting and Review
- ✓ Due Diligence
- ✓ Timekeeping
- ✓ Underutilized Data

# What is the future for professional service providers?

- ✓ Firms are gathering data and not using it
- ✓ Firms should focus on innovation to compete
- ✓ Al needs you! It is not going to replace you, it is going to enable you to:
  - ✓ Retain talent and clients
  - ✓ Expand client base
  - ✓ Increase Profitability

Firms are missing opportunities to leverage Al and their own data





## Collaborating Across Borders

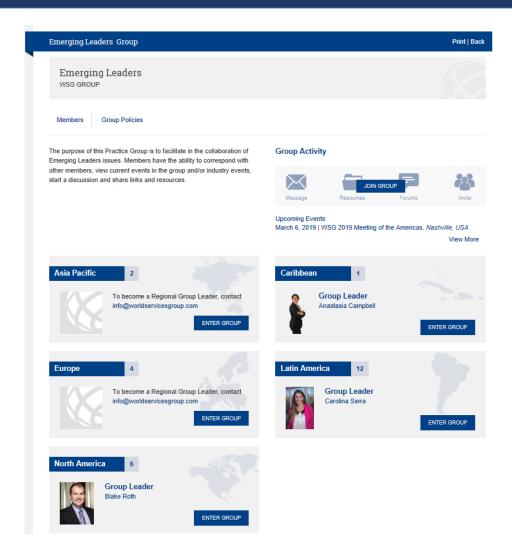


We want to hear from you and what interests you!



#### Find Us and Join Us!

www.worldservicesgroup.com



#### THANK YOU and see you in 2020...

